

Message Text

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PAGE 01 JIDDA 02551 111450Z

43

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /017 W

----- 121582

R 111337Z MAY 74

FM AMEMBASSY JIDDA

TO USDOC WASHDC

INFO SECSTATE WASHDC 7027

AMCONSUL DHARAN

UNCLAS JIDDA 2551

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJ: TRADE OPPORTUNITY: COMMUNICATIONS EQUIPMENT

1. SAG MINISTRY OF COMMUNICATIONS IS CONSIDERING INSTALLATION
OF INTERIM SEMI-PORTABLE TROPOSCATTER COMMUNICATIONS
SYSTEM TO LINK SOUTHERN BORDER TOWN OF ABHA WITH RIYADH
UNTIL PERMANENT MICROWAVE CONNECTION ACCOMPLISHED IN MORE DISTANT
FUTURE. ESTIMATED COST OF PROJECT 1.5 TO 2 MILLION DOLLARS.
DELIVERY WOULD BE REQUIRED WITHIN THREE TO FOUR MONTHS.

2. ABDUL AZIZ ZAIDAN DIRECTOR OF LOCAL FIRM BETA COMPANY,
HAS ASKED EMBASSY FOR ASSISTANCE IN CONTRACTING
"RADIO ENGINEERING LABORATORY", WHICH HE UNDERSTANDS HAS
EXACTLY THE KIND OF SYSTEM DESIRED, CONCERNING THIS PROJECT.
HAS WRITTEN SEVERAL LETTERS WITHOUT GETTING REPLY.

3. BETA COMPANY IS IMPORTANT LOCAL COMPANY IN COMMUNICATIONS
FIELD, WITH DEGREE OF ENGINEERING CAPABILITY IN ITS OWN RIGHT.
WOULD BE VERY GOOD CONTRACT FOR AMERICAN FIRM.
(BETA IS INVOLVED WITH MITSUBISHI IN CONSTRUCTION OF LOCAL
SATELLITE GROUND STATIONS, AND PLANS TO APPROACH MEMBERS
OF CURRENT TELECOMMUNICATIONS TRADE MISSION WITH VIEW TO FORMING
JOINT VENTURE TO BID ON UPCOMING STAGE-TWO (MICROWAVE) OF BACKBONE
PROJECT.) CABLE ADDRESS FOR BETA IS BETANGCOM, TELEPHONE 24444.
ZAIDAN PLANS TRAVEL TO THE U.S. IN NEAR FUTURE, AND WOULD
LIKE TO DISCUSS WITH RADIO ENGINEERING LABORATORY.
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4. EMBASSY UNABLE TO IDENTIFY AMERICAN FIRM FROM LOCAL
REFERENCES. ADDRESS TO WHICH ZAIDAN HAS BEEN CORRESPONDING
IS 29-010 BORDEN AVENUE, LONG ISLAND, NEW YORK, 11101. REQUEST
COMMERCE VERIFY IDENTITY AND CONTACT
FIRM TO URGE THEY MEET WITH ZAIDAN.
AKINS

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NNN

Message Attributes

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Decaption Date: 01 JAN 1960
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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